



	KELLY** kellyservices.com	STAFF MATTERS** staffmattersinc.com	ALLSTAFF** allstaffaz.com	EMPLOYBRIDGE/ STAFFING SOLUTIONS** staffingsolutions.com	ADECCO** adeccousa.com
Contact	<p>Tucson Office 5210 E. Williams Cir., Ste. 130 Tucson, AZ 85711-4497 Ph: 520-748-2681 Fax: 520-745-6913 1212@kellyservices.com</p> <p>Phoenix Office Erin Cole (general) Ph: 480-998-0571 Cell: 602-741-7919 erin.cole@kellyservices.com</p> <p>Scientific/Technical (Tucson & Phoenix) David Callahan Ph: 480.345.4798 ext 215 Cell: 602.903.8681 David.Callahan@kellyscientific.com</p>	<p>Gloria Rich (Administrative/Industrial) Ph: 520-918-0225 Cell: 520-401-6929</p> <p>Scott Watkins (Technical/Professional) Ph: 520-918-0240 Cell: 520-247-3799</p> <p>2251 E. Grant Rd. Tucson, AZ 85719 Fax: 888-997-8233 sales@staffmattersinc.com</p> <p>Constantino Rodriguez (Phoenix) Ph: 480-401-3901 constantinor@staffmattersinc.com</p>	<p>Laura Bierhaalder (staffing orders) Michael Wishnies (manager) 6400 E. Grant Rd., Ste. 180 Tucson, AZ 85715 Ph: 520-296-1666 Fax: 520-296-1655 lbierhaalder@allstaffaz.com</p>	<p>Gabriella Covarrubias 2949 E. Grant Rd. Tucson, AZ 85716 Ph: 520-881-3200 Fax: 520-881-3624 staffingUofA@staffingsolutions.com</p> <p>Melanie Hoffman (Phoenix) Ph: 714.697.9220 Melanie.hoffman@staffingsolutions.com</p>	<p>Luann Stearns 310 S. Williams Blvd., Ste. 175 Tucson, AZ 85711 Ph: 520-329-6016 FAX: 520-571-9727 luann.stearns@adecon.com</p> <p>123 E. Baseline Rd. Ste. 104 Tempe, AZ 85283 Ph: 480-831-1131</p> <p>777 E. Missouri Ave., Ste. 220 Phoenix, AZ 85014 Ph: 602-266-6930</p>
Markup %					
Administrative	35%	36.52%	32%	37%	39.82%
Light Industrial	45%	38.52%	32%	37%	40.52%
Technical	41%	46.52%	32%	37%	45%
Skilled Professional	41%	45.52%	32%	37%	42%
ACA Insurance Charge	Cost included in above markups (accounts for 1% of markup)	2% markup on full billing amount as a separate line item	Additional 1% markup listed as separate line item	25¢/regular billable hour, added to invoice as separate line item.	Cost included in above markups
P-Card Charge	None	<i>Does not accept credit cards</i>	None	None	None
Conversion Fee	None	No fee if hired after 3 months for general staffing positions or after 4.5 months for technical/professional positions Note: Invoice terms net 15 days	None	None	<p>Clerical & Light Industrial 1–30 days: \$3,000 31–60 days: \$1,500 61–90 days: \$750 91+ days: \$300</p> <p>IT, Engineering, Technology, Medical, & Science 1–30 days: \$6,000 31–60 days: \$4,500 61–90 days: \$3,000 91+ days: \$1600 121+ days: \$500</p>

** Vendor can serve Phoenix and potentially other areas outside Tucson. If you are at satellite campus, contact these vendors to inquire about their capacity to serve your needs.



	COMPUTER TASK GROUP ctg.com	SPS CONSULTING spsconsult.com	PARTY STAFF** partystaff.com	RANDSTAD** Randstadusa.com	A&M PERSONNEL SERVICES ampersonnel.com
Contact	Taralu Green Account Manager 9000 S. Rita Rd. Building 9042, Office 1149 Tucson, AZ 85744 Ph: 520-799-4019 Cell: 520-404-7881 Fax: 520-799-4029	Kamran Molkara (Operations Manager) kmolkara@spsconsult.com Drew Newsome (Account Manager) dnewsome@spsconsult.com 1901 Research Blvd., Ste. 320 Rockville, MD 20850 Ph: 301.652.9112 Fax: 301-652-9114	Veronica Price 3333 N. Campbell Ave, Ste. 8 Tucson, AZ. 85719 520-314-4830 Veronicap@partystaff.com Bill Hortter , Regional Manager (Backup, Phoenix) 602-296-2599 billh@partystaff.com	Erica Ortero (Industrial) Ph: 520-751-8775 Cell: 520-221-3031 James Doria (Administrative) Ph: 520-790-7824 Cell: 520-850-7993 6061 E. Broadway, Ste. 18 Tucson, AZ 85711 james.doria@randstadusa.com Mike Henning (Phoenix) O: 602-200-3910 C: 320-309-1308	Tom Campbell Cell: 520-991-3890 amstaff@ampersonnel.com Linda Martin 520-850-2799 linda@ampersonnel.com 1661 N. Swan Rd., Ste. 100 Tucson, AZ 85712 520-323-8778
Markup %					
Administrative	37%	45%	Provides only hospitality staff at 50% markup for all positions	38%	32%
Light Industrial	--	45%		40%	32%
Technical	37%	43%		55% (60% IT)	32%
Skilled Professional	37%	40%		55%	32%
ACA Insurance Charge	Additional 1.8% markup as separate line item	50¢/regular billable hour, added to invoice as separate line item.	15¢/regular billable hour, added to invoice as separate line item.	Cost included in above markups	Not applicable
P-Card Charge	2.5%	2.5% **Early payment discount of 2% if invoice paid within 10 days	None	None	None
Conversion Fee	1–60 days: 20% of 1st year salary 61–120 days: 15% of 1st year salary 121–180 days: 10% of 1st year salary After 6 months: no fee	None	Staff may be hired directly after working 360 hours	Staff may be hired directly after working 520 hours	None

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