Procurement and Contracting Services

Request for Proposals for Unified Endpoint Management Solution and Hardware Supply Chain

ADDENDUM #2

Please mark all proposal submission Envelopes with the following information

Sealed RFP # L162201
Due 10/14/21 no later than 4:00 PM, MST
The purpose of this addendum is to answer the submitted questions. **Responses in red.**

- Specifically for the Supply Chain portion of the RFP, how would a vendor showcase their deployment services, factory services, and software provisioning of whichever UEM solution is chosen, and where would cost be listed for such services? **Under the Attachment A, Endpoint Cost & Terms tab additional fields may be added as needed to list additional costs and the service provided with that cost.**

- For the Supply Chain portion of the RFP, could you please provide minimum technical specifications for desktops, laptops? (screens size, HD, RAM, Proc, etc.) Also what would be included in the "PC Kit?" A PC Kit would be a barebones system like a CPU, Motherboard, Chasis, and Power Supply, then available options for any additional needed components.

- For the Hardware portion of the supply chain RFP, what are the minimum requirements & standard duration for hardware support? **Configurations will need to change annually.**

  Current targeted standard configuration for full functional devices:
  - 8 thread or core processor
  - 16GB RAM
  - 250GB or larger solid state storage
  - USB-C docking capable port using ThunderBolt 3, ThunderBolt 4 or USB 3.2 Gen2 with DisplayPort Alt Mode
  - 3 years hardware warranty
  - Mini desktop units weigh less than 3 pounds, notebook units weigh less than 5 pounds, and tablets units weigh less than 2 pounds

  Current targeted standard configuration for thin client or specific use devices:
  - 2 thread or core processor
  - 4GB RAM
  - 80GB or larger solid state storage
  - USB-C docking capable port using ThunderBolt 3, ThunderBolt 4 or USB 3.2 Gen2 with DisplayPort Alt Mode
  - 3 years hardware warranty
  - Mini desktop units weigh less than 3 pounds, notebook units weigh less than 5 pounds, and tablets units weigh less than 2 pounds

- For line 50 under Supply Chain RFP cost and terms, are you looking for the price for RAM, SSD, etc. As an upgrade cost from the standard device specifications, or is it an After Point-of-Sale component upgrade cost you are looking for? Primarily for after point of sale, or for altering standard endpoint units in order to meet the needs of exception cases within the University.

- What does a standard user deployment look like? Ex. Number of monitors, what connections are needed, graphics capabilities, monitor stands or mounts, etc.
The desire is to standardize across all OS platforms. Dual 24” monitors would be the first pick for this setup. However, as there are known issues surrounding dual monitors when using USB-C docking solutions, a single 27” or 32” monitor configuration would be the next best setup. Connectivity desires for docking options include dual display, networking, 4+ USB ports, and 90W Power delivery.

- For the Supply Chain portion, are product lead times a factor of consideration in the decision, and where should those details be listed?
  Absolutely, section 5.4.5 returns and support describe fulfillment timeline and communication requirements. Additional information regarding lead time policy and timeline may be provided in proposal responses regarding this section. Additionally, there is opportunity to expand on fulfillment timeline and how current technology lead time may impact this in Attachment A – Scoring criteria, row 74.

- Would ASU be amenable to using an existing agreement with the Supplier or a Consortium Agreement such as NASPO Value Point, NCPA or MHEC?
  These agreements are already in use. In the event no award is given for supply chain, these existing agreements would have to be used.

- The Supplier is obligated to add terms applicable to the Products and Services, and to include updates to its Insurance provisions in our response. How would ASU like to see these included in the Supplier’s proposal?
  Within the proposal.

- The RFP indicates that ASU reserves the right to negotiate final terms and conditions of any contracts to be executed. What will the award and contract negotiation process entail? Will Suppliers be able to negotiate terms in good faith with ASU at time of award?
  Negotiation will entail a review process of terms and conditions, allowing both parties to finalize terms and conditions.

- Will a Performance Bond be required?
  No

- In the RFP Section 4.0 AGREEMENT TERMS AND CONDITIONS, Sections 4.60 Assignment and 4.61 Pre-Existing Materials appear to be duplicated in 4.62 and 4.63, respectively. This is correct 4.62 and 4.63 may be disregarded as duplications.

- You indicated that In response to the current COVID-19 Pandemic email proposal responses will be accepted. Please provide the e-mail address that we can submit our proposal to. rodgersj@arizona.edu. However, if possible, we would prefer proposals be uploaded into the secure Box folder that is listed in the RFP.

End of addendum, all else remains the same.